

Combination of Lottomatica and CIRSA

Creating a global gaming champion

Investor meetings

7 September 2026

LOTToMatica



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Executive summary

- Lottomatica announced the transaction with Cirsa on 2nd September 2026 and illustrated the key merits of the deal
 - Based on initial discussions with investors and analysts, a number of key areas of interest and recurring questions have been identified, including understanding of Cirsa's gaming markets and the Online opportunity ahead
 - This presentation is intended to address these topics and provide additional details on the transaction (also in the light of the roadshows that Lottomatica is starting today)
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- In Spain, **Cirsa is the leader in a market with a stable regulation, a very significant Online opportunity and a growing / profitable Retail**
 - Cirsa operates in **select Latam markets that have an attractive and stable macro economic environment**, with a 3.1% GDP CAGR 2025-28 outlook on average; and where there is **no correlation between geopolitical status and the stability and quality of gaming regulation**
 - **Cirsa Latam markets have consistently grown historically more than European markets (average) both in Online (24.7% CAGR 2022-25) and in Retail (6.6% CAGR 2022-25)**
 - Cirsa has been **consistently growing EBITDA at high rates over a long period of time in Latam**, having achieved a **9.7% CAGR 2018-25**
 - Its focus on **Spain and select Latam presence** and its **strong business portfolio** have allowed Cirsa to show **predictable (growing) earnings vs. U.S and International listed gaming peers**
 - **Lottomatica investment proposition is unchanged: same growth of c.10% EBITDA CAGR 2026-29 and capital distributions to shareholders of c.€12 per share over the next three years** (only considering cash synergies of €115m p.a. and w/o any online revenues synergies), in **markets with a stable regulation, a strong Online opportunity and a resilient, growing and profitable Retail**
 - **Online opportunity: most of the value creation (70%+) for Lottomatica shareholders has come from Online growth. Cirsa is today where Lottomatica was a few years ago, opening a significant value creation opportunity for the combined entity**
 - **Cirsa positioning and market characteristics underpin tangible upside in Online**, that will be **accelerated and increased by Lottomatica's playbook**. Lottomatica expects between **€200 and 300m of incremental online EBITDA, run rate by the third year from closing**
 - Transaction is expected to be **double digit EPS accretive pro forma for run rate cost synergies in 2028**

Cirsa at a glance - Breakdown by geography and business

Please refer to appendix slides for detailed information on the key Cirsa markets, both online and retail

Geography	Business Mix			EBITDA by geo 2025A (%)	EBITDA Margin 2025A (%) ⁴	Market Position	Regulated market
	Online & Sports	Casinos	Distributed Gaming				
 Spain	✓	✓	✓	 48%	39%	 #1	✓
 Panama	✓	✓		 11%	44%	 #1	✓
 Colombia	✓	✓		 10%	47%	 #1	✓
 Peru	✓	✓		 8%	28%	 #1	✓
 Mexico	✓	✓		 7%	34%	#4	✓
 Italy	✓		✓	 7%	9%	Other	✓
Others ¹	✓ ²	✓ ³		 9%	n.m.	 #1 ⁵	✓
TOTAL				100%	32%	45% margin calculated on Net Revenues less Gaming Taxes	

Focus on Spain - Cirsa is the leader in a market with a stable regulation, a very significant Online opportunity and a growing / profitable Retail

Please refer to appendix slides for detailed information on the key Cirsa markets, both online and retail

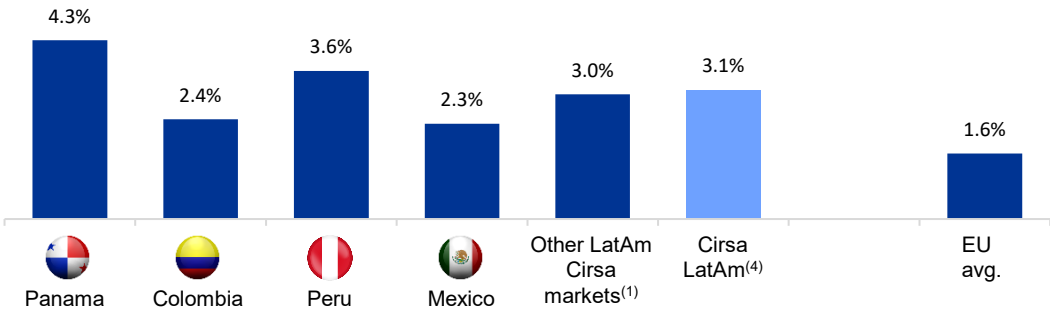
Online and Betting	Online	- Regulated online gaming market since 2011, with GGR taxes unchanged since 2018 - Strict advertising restrictions support omnichannel players and prediction markets are forbidden as a financial product - Sportium (Cirsa) is Spain's #3 online operator with c.6% market share in €1.7bn market, while being the only top-tier player with an omnichannel model. Cirsa's network of c.1.9k retail points of sale supports player acquisition under a restrictive advertising regime - Online grew c.15% in 2023-2026, well ahead of the total gaming market. Online GGR per player remains below UK and Italian levels, while a fragmented market of smaller operators and the omnichannel product provide an opportunity for market share gains and consolidation
	Betting	- Betting is regulated by 17 autonomous communities, with bar terminals being only permitted in 5 regions. Regulation has been historically stable. Betting is taxed regionally at ~10-20% of GGR, with historically stable rates Sportium (Cirsa) is the leading operator with c.20% market share, supported by Spain's largest retail betting network with c.1.9k points of sale across the country. The omnichannel model drives stronger customer economics, with customers generating c.3.9-4.2x the ARPU of online-only players - Market is low single digit growth, but fragmented (top 3 have 60% market share) and the retail estate is an effective route to acquire and migrate players, as retail and online serve complementary customer needs
Casino		Regulated by each of the 17 Autonomous Communities. Gaming hall licenses caps reached in 5 Communities, with 5 more closed in practice. Gaming hall and casino licences typically have 10-15 year terms with mostly automatic renewals. Taxed progressively on GGR, from ~10% to 60% by Community Cirsa is the #1 gaming hall operator in Spain with c.13% share, supported by a network of 228 gaming halls and c.7.2k machines across 16 of the 17 autonomous communities. 4 casinos and 49 tables, in a market where casino leadership is regionally held, including 2 of Spain's 5 highest-revenue casinos - The segment generates c.€2.2bn of GGR and, is expected to grow at mid-single digits to 2030. Permits capped restrict new additions, while there is a wide fragmented tail of small operators
Distributed gaming		- Licences managed at the regional level, running for c.1-5 years with high renewal rates. New permits frozen and restrictions on advertising. Machines are taxed on a fixed annual fee basis giving attractive effective rates on GGR Cirsa is the clear market leader, holding c.24-27% of gross win, around 4x larger than its nearest competitor, supported by c.25k machines across ~16.5k bars and venues nationwide. Differentiated through vertical integration, owning Unidesa, Spain's leading machine manufacturer, providing exclusive content. The company has smart slot technology and a proven bolt-ons execution record Large and stable market with c.€2.3bn of AWP GGR, with consistent mid single digit growth generated across a highly fragmented operator landscape where the largest players control c. 35% of installed machines. Smaller operators are under pressure

Focus on Latam - Cirsia operates in select Latam markets that have an attractive and stable macro economic environment

Please refer to appendix slides for detailed information on the key Cirsia markets, both online and retail

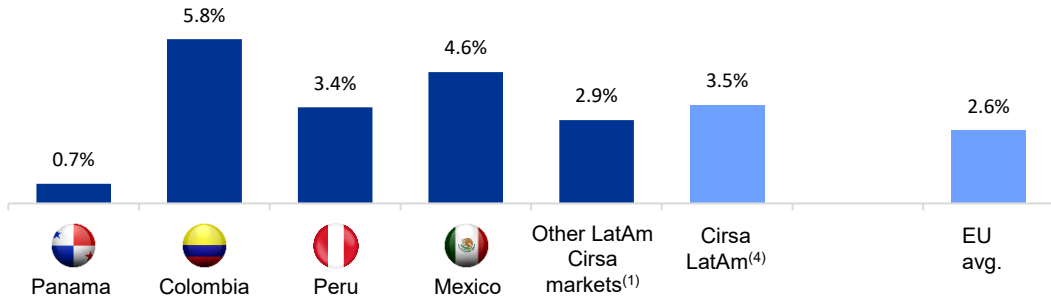
Attractive Growth

Forecasted Real GDP Growth CAGR (25-28E)



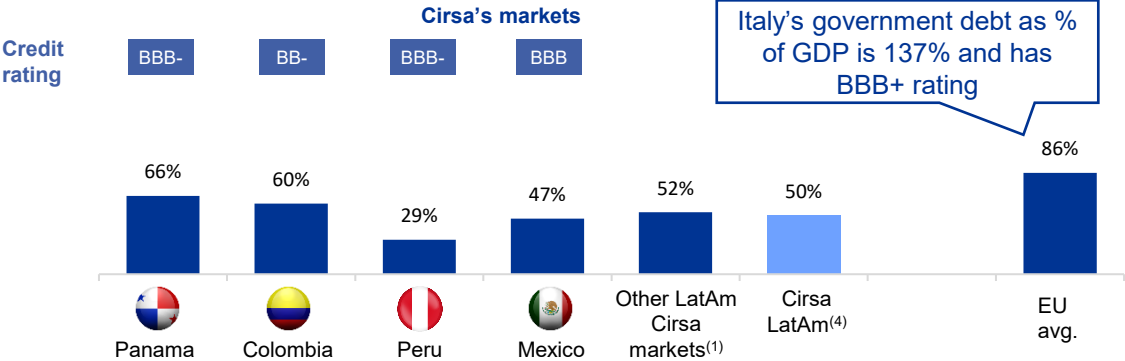
Stable inflation

Average Annual Inflation Rate (15-25A)⁽²⁾



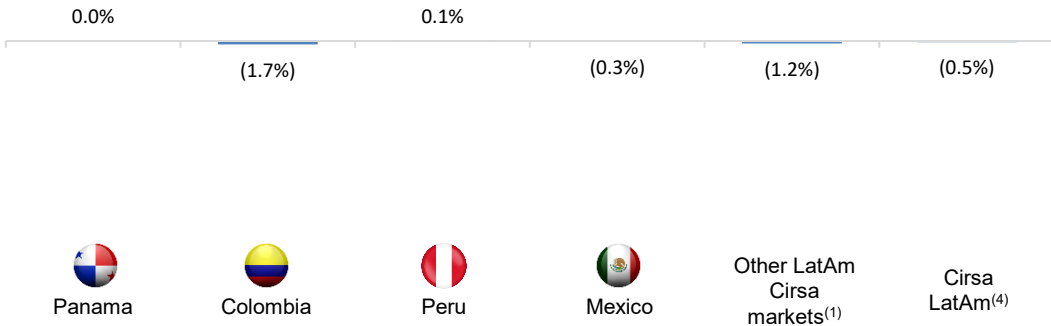
Low levels of Sovereign debt

Government debt as % of GDP (25A)



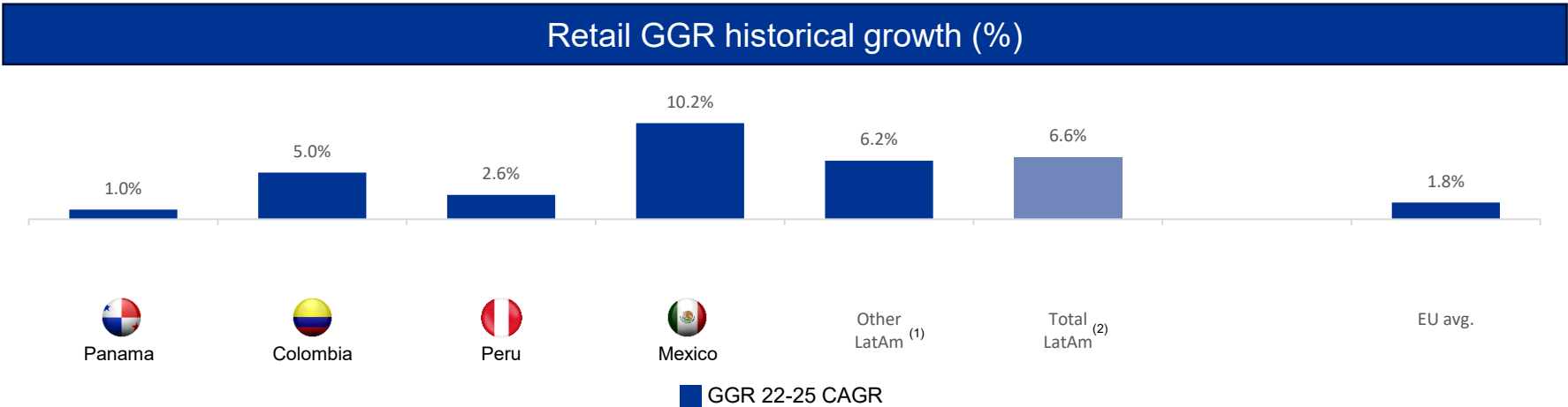
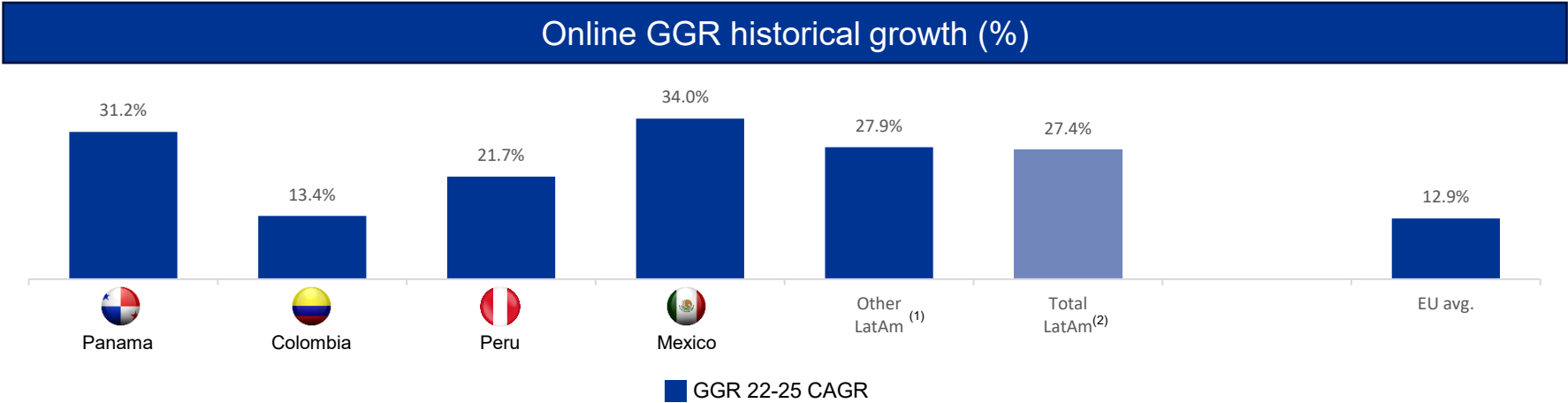
Stable Currencies

December 2015 – December 2025 Currency Depreciation vs USD⁽³⁾



Focus on Latam - Cirsa Latam markets have consistently grown historically more than European markets (average) both in Online and in Retail

Please refer to appendix slides for detailed information on the key Cirsa markets, both online and retail

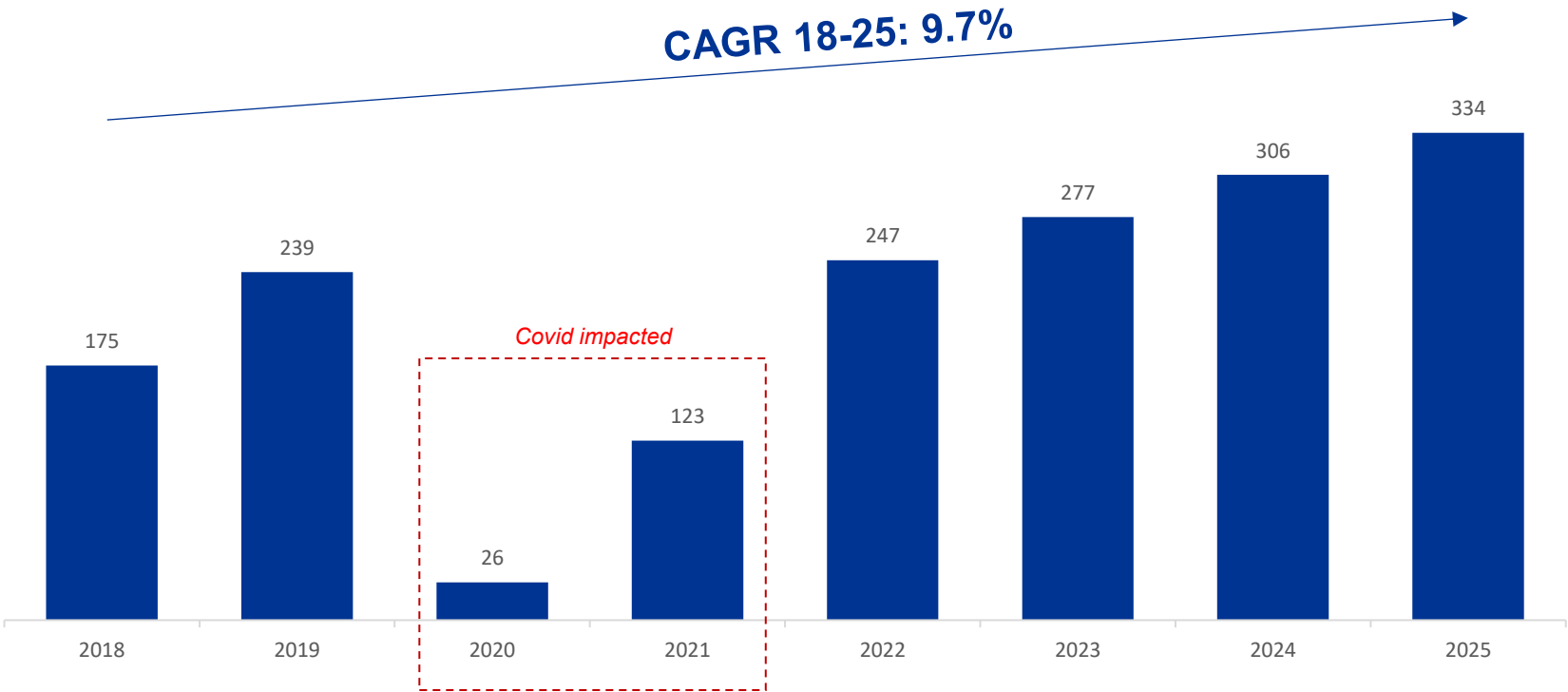


- **Cirsa Latam markets** have experienced **superior growth vs European markets**
- **Cirsa Latam markets** have been characterized by a **largely stable regulatory backdrop vs many European markets with relevant regulatory issues**

Focus on Latam - Cirsa has been consistently growing EBITDA at high rates over a long period of time in Latam

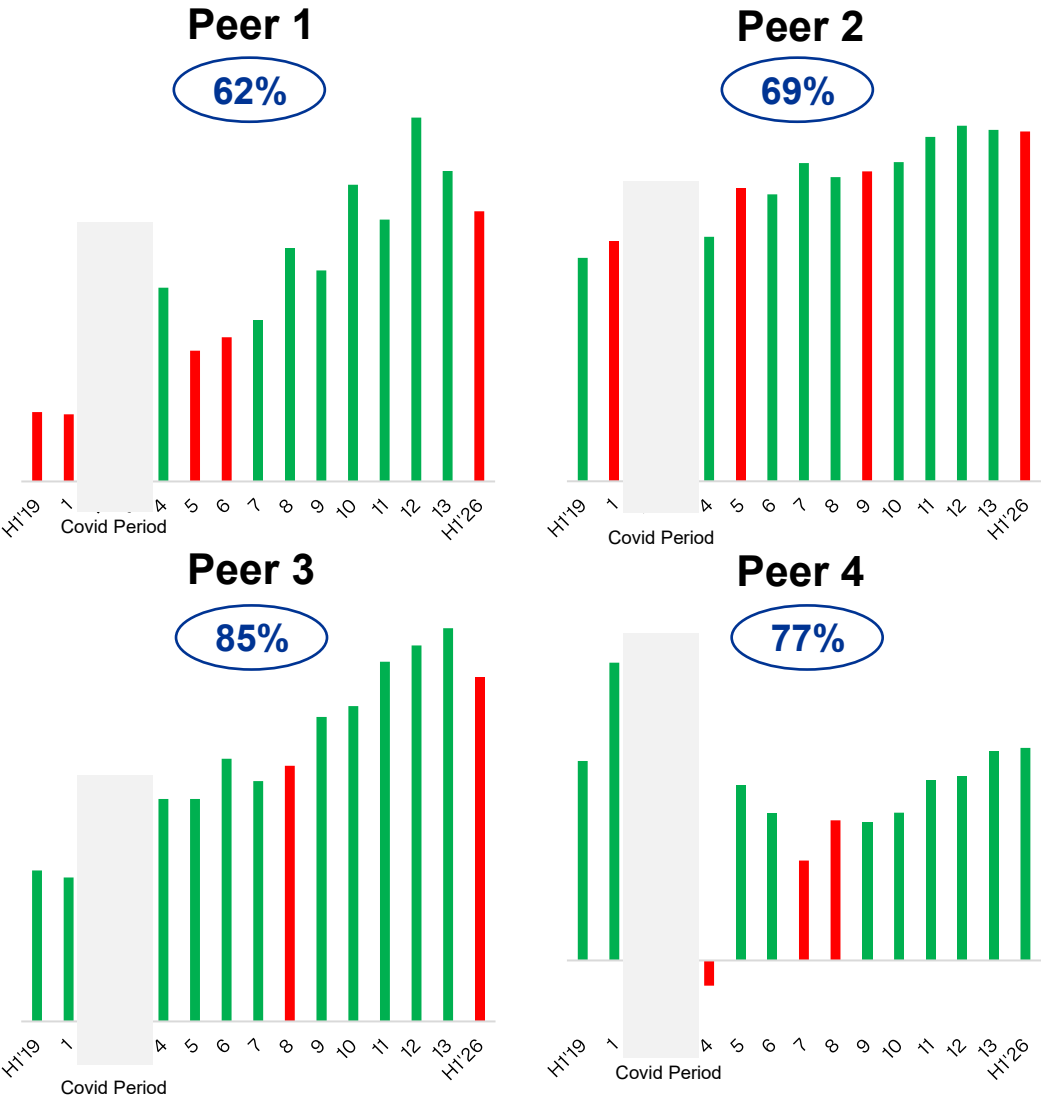
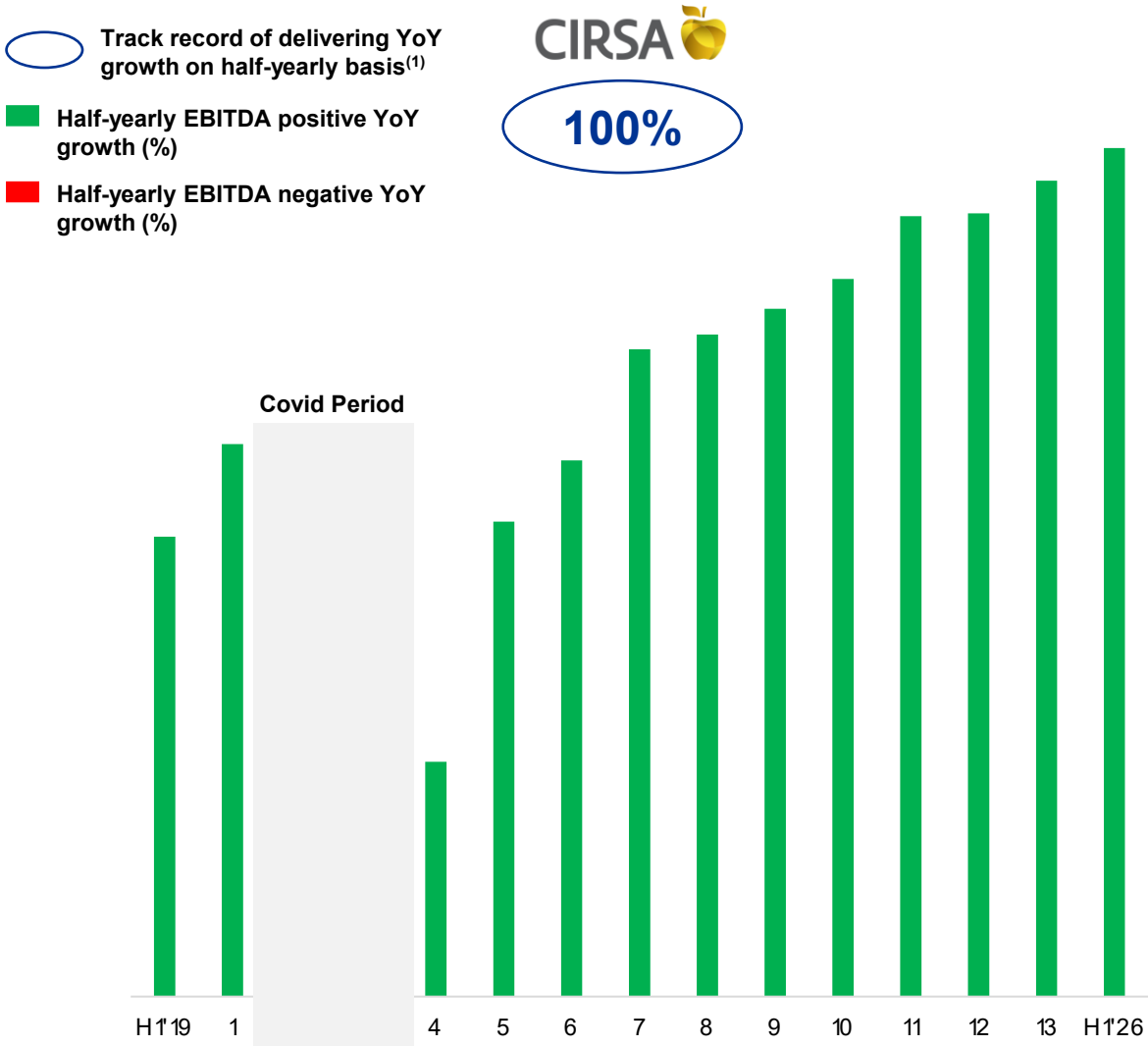
Please refer to appendix slides for detailed information on the key Cirsa markets, both online and retail

Cirsa Latam EBITDA⁽¹⁾ growth (in €m)

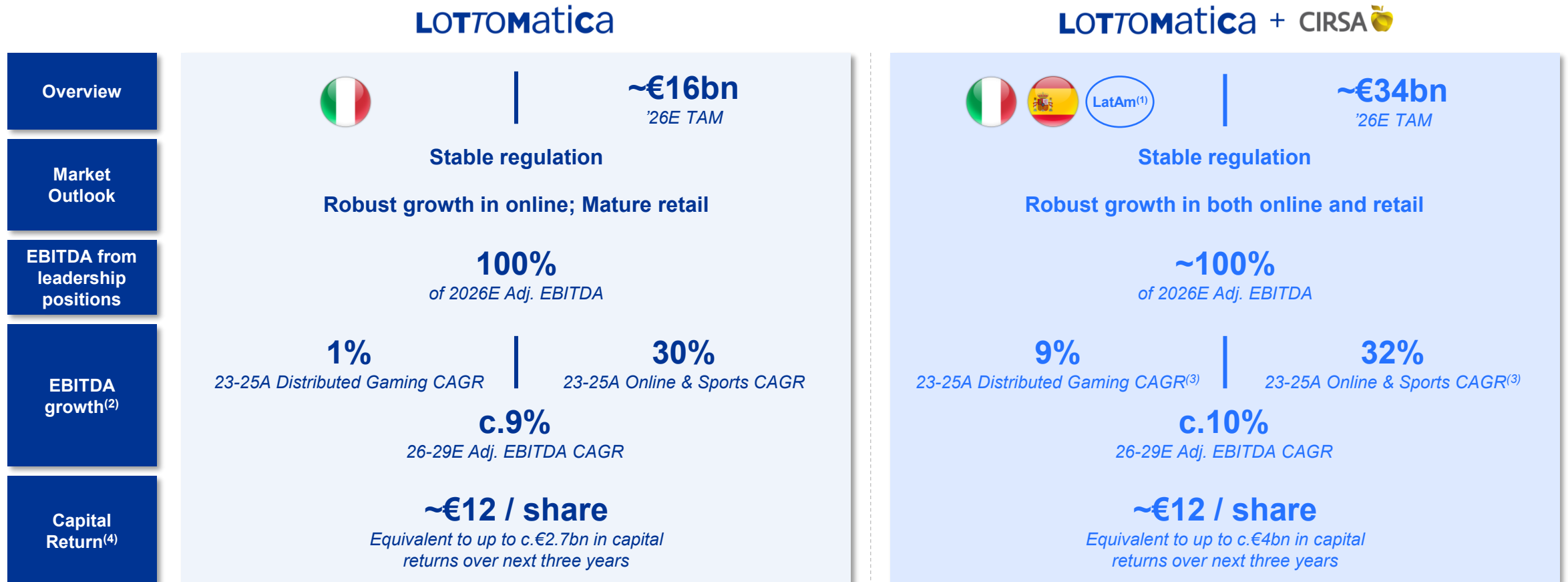


- **Cirsa** has consistently performed in the region, delivering a **sustained EBITDA growth track record**
- The **already limited FX risk** is further mitigated through a **local-currency cost base and disciplined cash management**, including regular conversion of cash into hard currency

Its focus on Spain and select Latam presence and its strong business portfolio have allowed CIRSA to show predictable (growing) earnings vs. U.S and International listed gaming peers

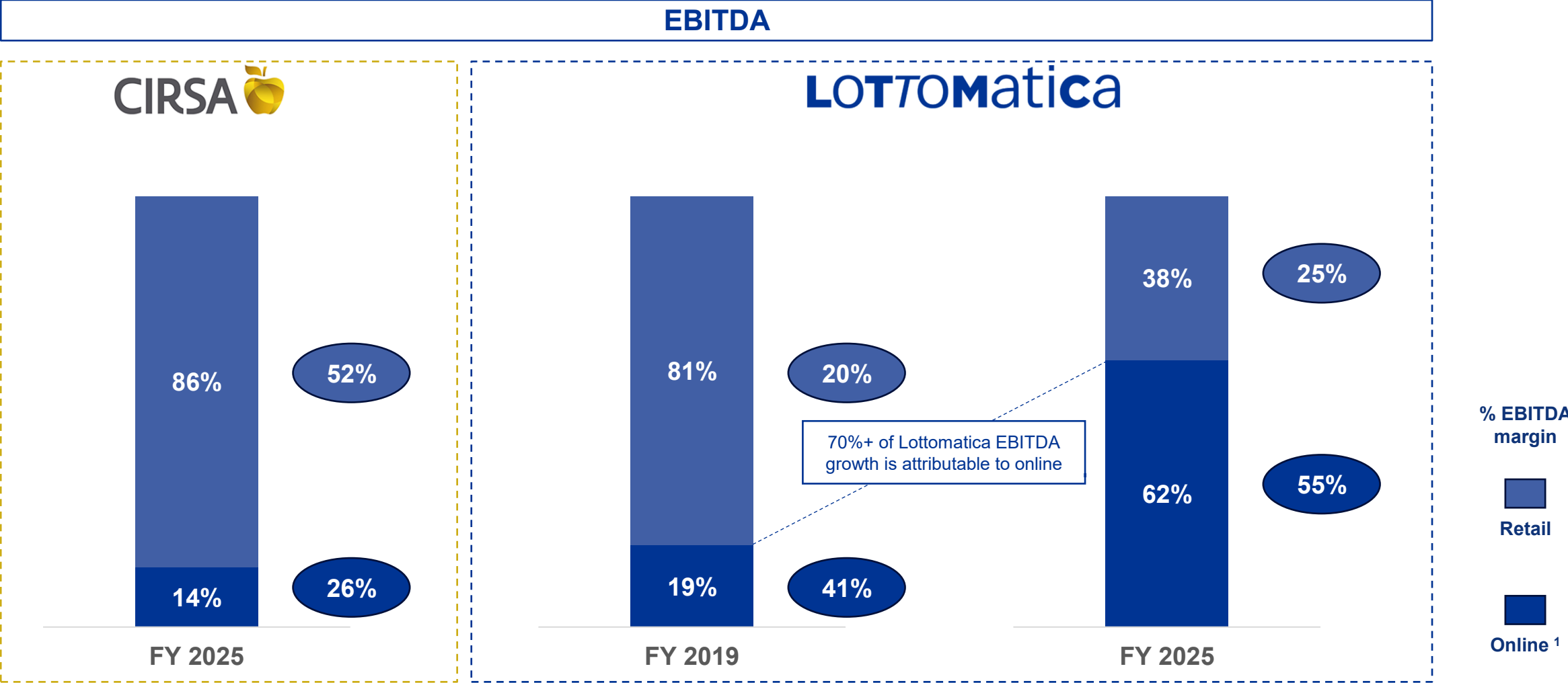


Lottomatica investment proposition is unchanged: same growth and capital distributions to shareholders in markets with a stable regulation, a strong Online opportunity and a resilient, growing and profitable Retail



PF EBITDA growth and capital returns reflect only €101m cost synergies announced as part of the transaction on 02-Sep

Online opportunity: most of the value creation for Lottomatica shareholders has come from Online growth. CIRSA is today where Lottomatica was a few years ago, opening a significant value creation opportunity for the combined entity



Cirsa positioning and market characteristics underpin tangible upside in Online, that will be accelerated and increased by Lottomatica's playbook

Omnichannel markets where Cirsa has a large existing retail footprint and customer base

Relatively low existing online penetration

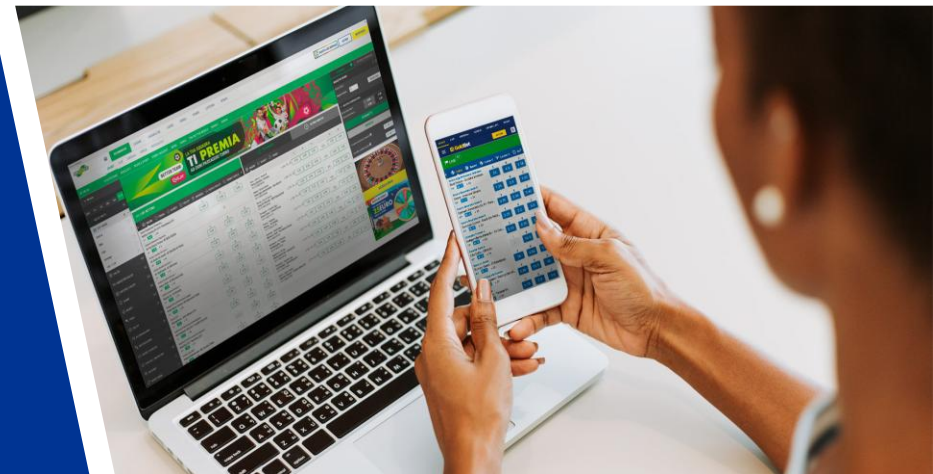
Fragmented online competitive landscape with clear market share upside

Advertising restrictions in select markets supporting differentiated omni-channel customer acquisition strategy

€200-300m incremental Online EBITDA
run rate by the third year from closing

Not part of the synergies announced as part of the transaction

Appendix



Online and Betting – Select geographies





Spain – Online | Mature, quasi-closed and still underpenetrated online market with stable rules, with online conversion and consolidation opportunities

Regulatory	<i>Stable, incumbent and omnichannel friendly regulation</i>	• Well regulated since 2011 • GGR tax unchanged since 2018 • Gaming is a non-partisan topic • Advertising restrictions support omnichannel proposition • Forbidden to operate Prediction Markets as a financial product
CIRSA competitive positioning	<i>Sportium: established #3 operator at scale</i>	• Sportium (Cirsa) at 6% of the ~€1.7bn onshore online market, the #3 position (o/w 7% casino and 5% betting) • #1 bet365 at ~30% and #2 bwin (Entain) at ~10%
	<i>Differentiated omnichannel model</i>	• Only top-tier operator with an omnichannel model: both leaders are pure-online international players • 1,899 PoS in prime locations support acquisition under a restrictive advertising regime, with 58¹% of Sportium retail registered active clients also playing online
Market opportunity	<i>Supportive macro with penetration headroom and Consolidation opportunities</i>	• 40m adult base, with GDP per adult growing +4% p.a., real GDP growth at 2.8% above the EU top-10 average and inflation slightly below • Non-lottery gaming spend low at ~0.4% GDP (€185 per adult), with online betting and casino at only ~0.1% (~€40 per adult) • Online at ~30% of the non-lottery market, with significant runway to converge upwards • Online grew ~15% in 2023-2026, well ahead of the total gaming market • Online GGR per player remains materially below Italy and UK levels, indicating significant ARPU growth headroom • Casino outpacing betting, with growth driven by ARPU rather than new players • No lifting of advertising restrictions expected • Omnichannel footprint as an effective route to migrate and monetise players • Wide fragmented tail of small operators



Spain – Betting | CIRSA co-leads Spain’s small but fast-growing retail betting market, owning the largest distribution network in the country

Regulatory	<i>Regional access, with the bar channel the only moving part</i>	• Regulated by all 17 Communities, with bar terminals allowed in 5 • Stable framework, with no major change expected • Taxed regionally at ~10-20% of GGR, with historically stable rates
CIRSA competitive positioning	<i>Sportium: the leader, with a clear omnichannel proposition</i>	• Sportium market leader at ~20% of sports betting gross win, followed by Codere at ~18%, Versus (Orenes) at ~12% • Largest retail betting network in Spain, with ~1,900 points of sale out of 4,230 (and betting terminals are inside all of CIRSA’s distribution rather than standalone betting shops) • Omnichannel clients at 3.9-4.2x the ARPU of online-only players, also thanks to positive impact from shared wallet
Market opportunity	<i>Growing, fragmented, only partially covered</i>	• ~€0.5bn GGR in 2025, the smallest of Spain’s retail segments • Retail betting grew ~2% CAGR in 2019-25 • Fragmented market (top 3 have 60% market share) • Present with betting terminals in bars in 3 of the 4 permitted regions (Valencia, Galicia and Navarra), covering ~80% of the addressable population; the Basque Country is capped at 3 operator licences • Retail estate is the lower-cost route to acquire and migrate players; retail and online serve complementary customer needs

Peru – Online & Sport | Recently regulated, fast-growing market where CIRSA leads through Apuesta Total on an omnichannel base

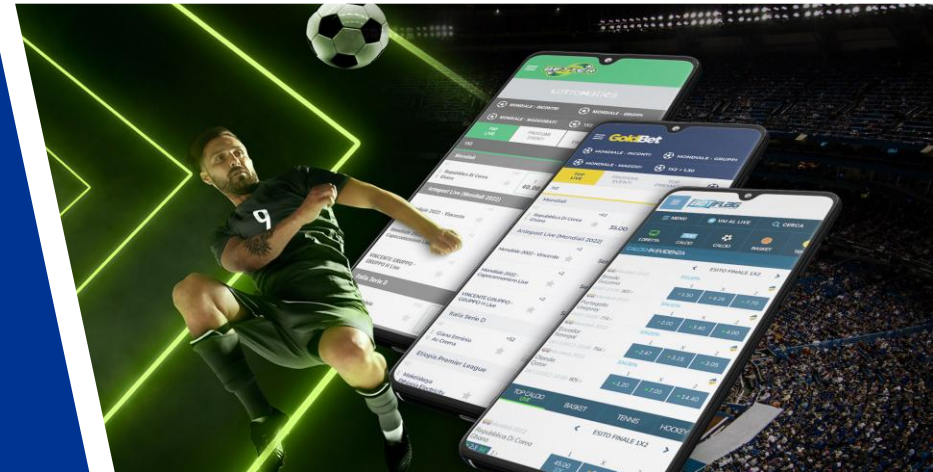
Regulatory	<i>Framework with barriers that favour established operators</i>	• Regulated in 2022 and live since February 2024, with 6-year renewable licences • Taxed at 12% on net gaming revenue plus 1% on turnover • Site and payment blocking channels players from offshore into the licensed market
CIRSA competitive positioning	<i>Market leader in a flat competitive field</i>	• Apuesta Total (Cirsa) at ~25% of the ~€0.6bn online market, the #1 position in a landscape with no undisputed leader (acquired in July 2024 when they were #2 in the market) with Te Apuesto, Betano and Betsson following
	<i>Leadership built on retail reach and sportsbook depth</i>	• 380+ betting corners, CIRSA's second-largest retail betting network after Spain, combined with brand awareness and sportsbook depth • Omnichannel model with 380+ betting corners via Apuesta Total, top-tier sports and league sponsorships, and sportsbook depth that pure-online challengers cannot replicate locally
Market opportunity	<i>High growth, fragmented, omnichannel</i>	• Online grew from ~€0.5bn to ~€0.8bn in 2024-25, with onshore roughly tripling from ~€0.2bn to ~€0.6bn as play migrated from offshore in the first full year after the February 2024 launch • Online to grow low double digit to 2030, with casino slightly ahead of betting (1.2€B onshore, with a mix of 45% - 55% for Casino and Betting) • Fragmented field below the podium • Growth driven by ARPU as spend per player deepens on a stable player base • Retail network as the lowest-cost route to keep enlarging the online player base



Paraguay – Online | Recently reformed, tender-based market where CIRSA leads through Slots del Sol

Regulatory	Framework with barriers that favour established operators	- Regulated in 2025, with licences awarded by tender rather than on request - New verticals run provisionally for three years before going to tender, so incumbency counts at renewal - Online casino faces no numeric limit, while sports betting is capped at three operators - Sports betting currently exclusive to Daruma Sam until 2028 - Only enumerated games are permitted, keeping social casino, fantasy sports and sweepstakes out of the market
CIRSA competitive positioning	Slots del Sol: clear online leader in a shallow field	- Slots del Sol (Cirsa) at ~36% of the onshore online casino market, the #1 position - Solbet and Aposta.la at ~27% combined, the other two operators on the podium - Smaller regulated operators below 10% each
	Recent entry through a local acquisition	- Entered in July 2026 through the acquisition of Slots del Sol - Online sits alongside a land-based slots business
Market opportunity	Young demand base with shallow spend and no player-side caps	~5m adult base, with 45% of the population under 25, the youngest profile in CIRSA's footprint - GDP per capita growing +5% p.a., with inflation elevated at ~5% ~€39m onshore online market, with ~6 licensed operators - Spend still shallow at ~€8 per adult, around a third of the ~€20 average across CIRSA's LatAm markets - No deposit or spend caps, leaving monetisation per player unconstrained - Three sports betting licences expected to be awarded from 2027-28

Retail – Select geographies





Spain – Casino | Regionally licensed market where permit caps protect the incumbent estate

Regulatory	<i>Regional licensing, no national permit</i>	• Regulated by each of the 17 Autonomous Communities, across three authorization tiers • Casinos are the only venues allowed to run Type C machines and physical tables • Licence duration 10-15 years for casinos and ~10 years for bingos and arcades, with renewal mostly automatic • Hall licence caps already reached in 5 Communities, with 5 more closed in practice • Taxed progressively on GGR, from ~10% to 60% by Community
CIRSA competitive positioning	<i>CIRSA #1 in halls, more selective in casinos</i>	• CIRSA #1 in gaming halls at ~13% GGR share, followed by Orenes at c.8% and Codere at c.4% • ~17% weighted average GGR share across casinos and gaming halls, against 5.6% for the closest peer • 4 casinos and 49 tables, in a market where casino leadership is regionally held
	<i>Coastal, premium-led estate</i>	• 228 gaming halls and ~7.2k machines across 16 of the 17 Communities • Two of the country's five largest casinos by revenue out of 46 nationally, Marbella at #4 and Valencia at #5
Market opportunity	<i>Mature, capped and fragmented below the leader</i>	• Casino segment at ~€2.2bn, within the ~€5.1bn retail market excl. lottery • Growing at mid-single digit CAGR to 2030, with retail holding at ~0.3% of GDP • Permits capped and new Type B licences frozen, so capacity cannot be built • Wide fragmented tail of small hall operators



Spain – Distributed gaming | Fragmented, supply-capped machine market where CIRSA is #1 at ~4x its nearest rival

Regulatory	<i>Supply-capped regulation that protects incumbents</i>	• Authorised by each of the 17 Communities, with no national licence • Licences run ~1-5 years with high renewal rates • New Type B permits frozen or capped in 4 Communities, with Madrid closed via distancing rules • Machines taxed through a fixed annual fee, giving attractive effective rates on GGR • No advertising possible in this segment
CIRSA competitive positioning	<i>CIRSA #1 at ~4x the nearest competitor</i>	• CIRSA #1 at 24-27% of AWP gross win and c.20% of the installed base as of March 2026 • Codere at ~8%, Orenes at ~6% and Luckia at ~3% • Higher than market productivity per machine
	<i>Scale, vertical integration and a proven M&A engine</i>	• ~25k Type B machines across ~16.5k bars, the largest route estate in Spain • Vertically integrated into Unidesa, Spain's #1 machine manufacturer, with exclusive content • Smart slot technology and proven M&A execution, with Giga Games adding ~9k slots in '19
Market opportunity	<i>Large, stable base, fragmented below the leader</i>	• ~€2.3bn AWP GGR within the ~€5.1bn retail market excl. lottery • Growth consistent at low to mid single digit, with profitability per machine rising since COVID • Top operators hold only 30-35% of the installed base, leaving a long fragmented tail • Smaller operators under pressure on product renewal, margin and succession



Panama – Retail | Hotel-gated casino market with a capped license base, where CIRSA holds dominant slot-led scale

Regulatory	High-barrier licensing	• Casino licences require a new hotel build of at least 300 rooms in state-designated tourism areas • Type A slot-hall growth frozen inside the core urban market since 1998 • 20-year licence term, with renewal fees of US\$0.5m for electronic casinos and US\$1.0m for full casinos • Effective tax burden is moderate: ~18% on Type A slot gross win and 12% on casino tables
CIRSA competitive positioning	CIRSA is the undisputed market leader	• CIRSA at ~60% of slot gross win, ahead of Codere at ~16-18% • Local operators Helios Navarro and Jacobo Hasky below • 40 Type A licences held against 34 halls operated, giving headroom to redeploy capacity
	Slots-led, tables-light footprint	• ~34 Type A halls with ~7,650 slot machines across 9 cities, roughly 4x Codere's ~2,200-machine estate • 2 full casinos with 19 tables, against Codere's 11 complete halls with ~64 tables • Bars-Slots remains a commercial white space
Market opportunity	Growing market with capped licence base	• Retail casino GGR at ~€0.3bn in 2025, within a ~€0.4bn non-lottery market • CAGR expected +5% (2025-30E) • Hotel-gated conditions structurally cap new full-casino supply • Residual of family-owned operators outside the main competitors' footprint



Colombia – Retail | Retail market growing 8% p.a. to 2030, where CIRSA leads the large-hall segment

Regulatory	<i>Licensing open on halls, with barriers that protect incumbents</i>	• No cap on casinos or gaming halls, on 3-5 year renewable concessions • Local rules constrain new openings through distance requirements • Machines in bars capped at ~18.5k nationally, 2-4 per venue and banned below 25,000 inhabitants • Taxed at 12% of GGR, among the lightest land-based rates in LatAm
CIRSA competitive positioning	<i>CIRSA leads the Colombian retail market</i>	• CIRSA leads the large-hall segment at 20-24% through Winner Group • Codere at ~5%, with regional operators at 1-5% each • Small-hall half of the market fragmented across 320+ competitors, with no clear leader
	<i>A physical estate, hard to replicate</i>	• 78 venues across 25 cities: 28 casinos, 50 slots-only halls and ~7.1k machines • 255 tables, the largest casino-table estate in the group and 5x Spain, concentrated in Bogotá and Medellín • Two-format estate: slots-only halls for coverage, casinos for a hospitality offer regional operators cannot match
Market opportunity	<i>Growing retail pool, holding up alongside online</i>	• 39m adults, with GDP per adult at ~€10k growing +5% p.a. • Retail at ~€0.7bn GGR in 2025 excl. lottery, growing 8% p.a. to ~€1.0bn by 2030 • ~48% of the non-lottery market, not cannibalised by online • Spend still shallow at ~0.2% of GDP, on a growing income base • Illegal slots being decommissioned, transferring demand to regulated venues

Peru – Retail | Stable, uncapped retail market where CIRSA ranks #1 in casino and runs the country's largest betting network

Regulatory	<i>Mature framework with barriers set by tourism assets, not permits</i>	• Regulated since 1999 under a single national regulator • Permits on demand with no cap, with machines free of any venue gate • Table venues tied to hotel and restaurant ratings • 5-year licence with free administrative renewal for 4 additional years • Taxed at 12% of GGR plus a monthly per-unit levy
CIRSA competitive positioning	<i>CIRSA #1 in a fragmented retail casino market</i>	• CIRSA #1 nationally at 14% GGR share on retail casinos • Top four at just ~40% combined
	<i>Estate reaching well beyond the capital</i>	• 23 venues with 5,103 machines and 63 tables • Presence in Arequipa, Chimbote, Juliaca and Puno, in prime locations almost impossible to replicate • 380+ betting corners via Apuesta Total, with €76m of net operating revenues in 2024
Market opportunity	<i>Stable market, uncapped permits, shallow spend</i>	• ~€0.5bn retail casino market excl. lottery • Growth easing from ~5% since 2022 to ~3% to 2030, as the tourism-led recovery normalises • Retail spend still shallow at ~0.2% of GDP • Permits granted on request, with no venue gate on machines • Sub-scale operators lack the investment capacity to defend their positions