

# Lottomatica Group 2022 Pro-forma financials

15 June 2023

LOTTOMatica



# Quarterly financials 2022 pro-forma for the acquisition of Betflag<sup>(1)</sup>

€m	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022
<b>Bets</b>					
Online	2,799	2,764	2,838	3,500	11,901
Sports Franchise	616	600	552	760	2,528
Gaming Franchise	2,699	2,698	2,720	3,001	11,119
<b>Total</b>	<b>6,115</b>	<b>6,062</b>	<b>6,110</b>	<b>7,261</b>	<b>25,548</b>
<b>Revenues</b>					
Online	103	91	94	102	391
Sports Franchise	93	81	78	88	341
Gaming Franchise	170	174	181	200	725
<b>Total</b>	<b>367</b>	<b>345</b>	<b>354</b>	<b>390</b>	<b>1,457</b>
<b>EBITDA</b>					
Online	60	51	59	62	231
Sports Franchise	32	25	21	19	99
Gaming Franchise	42	42	40	45	168
<b>Total</b>	<b>134</b>	<b>118</b>	<b>120</b>	<b>126</b>	<b>497</b>
<b>EBITDA Margin (%)</b>					
Online	58%	56%	62%	60%	59%
Sports Franchise	35%	31%	27%	22%	29%
Gaming Franchise	25%	24%	22%	22%	23%
<b>Total</b>	<b>37%</b>	<b>34%</b>	<b>34%</b>	<b>32%</b>	<b>34%</b>