

PRESS RELEASE

LOTTOMATICA S.P.A. PRELIMINARY TRADING UPDATE

Rome (Italy), 25 January 2023 - Lottomatica S.p.A, a leading player in the Italian gaming industry, today announces its consolidated preliminary results for the quarter and for the year ended December 31, 2022

Continued strong growth in Q4 2022 driven by organic growth of all businesses and the acquisition of Betflag

Q4 2022 Highlights

- **Record quarter for Bets, achieving €6.7 billion, +17% compared to Q4 2021** (+11% excluding the effects of the Betflag acquisition), reflecting continued strong momentum of the business across all divisions
 - Online +18% (excluding Betflag), Sports Franchise +17%, Gaming Franchise +5%.
- **Revenues of approximately €377 million, +7% compared to Q4 2021** (+6% excluding the Betflag acquisition).
- **EBITDA of €115- €119 million, +11-15% compared to Q4 2021** (+7-11% excluding the Betflag acquisition)
 - **Online continues to be a key contributor to the company's EBITDA** growth, accounting for approximately 46% of Q4 2022 EBITDA and **50% pro forma** for the Betflag acquisition.
- **Betflag acquisition completed** on 22 November 2022 and obtained competition clearance on 6 December 2022. Betflag adds a strong and distinctive brand to Lottomatica Group's portfolio and consolidates its position in iCasino and Online.
- **Continued focus on ESG.** Awarded ESG Top Rated company in the consumer services industry and in the EMEA region by Sustainalytics¹.

FY 2022 Highlights

- **In FY 2022 Bets reached approximately €22.8 billion, revenues of approximately €1.4 billion** and an EBITDA of €458-€462 million.

¹ Source Sustainalytics. Sustainalytics, a Morningstar company, is a leading independent ESG research, ratings and data firm.

- Pro forma for the Betflag acquisition and the run-rate of synergies implemented during the year, the **EBITDA for FY 2022 is €516-€520 million** (excluding €6 million synergies from the Betflag acquisition, already identified and in the process of being implemented).
- **Strong cash flow generation** in the year with operating cash flow² of €385 – €395 million, and €422-€432 million pro forma for the Betflag acquisition.
- **Net financial debt³ / PF EBITDA⁴ equal to 2.7x** on December 31, 2022.

Full year results for the year ended December 31, 2022 will be published by early March 2023.

The Company, together with its controlling shareholder, is currently contemplating potential strategic alternatives to support its future growth, including capital markets transactions such as a potential listing of the shares of the Company on a regulated market.

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² Defined as EBITDA less Recurring Capex and Concession Capex.

³ Defined as the nominal value of bonds issued plus liabilities under IFRS 16 minus Cash.

⁴ EBITDA FY 2022 pro forma for the Betflag acquisition and run-rate synergies implemented during the year.

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The unaudited pro forma financial information has been prepared by management of Lottomatica Group. The unaudited pro forma financial information was not prepared with a view towards compliance with published guidelines of the SEC, the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of pro forma financial information, GAAP or IFRS. Our independent auditors have not audited, reviewed, compiled or performed any procedures with respect to such unaudited financial information for the purpose of its inclusion herein and accordingly, they have not expressed an opinion or provided any form of assurance with respect thereto for the purpose of the Release. Furthermore, the unaudited financial information does not take into account any circumstances or events occurring after the period it refers to. The unaudited pro forma is for information purposes only and does not purport to represent or to be indicative of the consolidated financial position of consolidated results of operations of the Lottomatica Group and is not, and should not be taken as, representative of the Lottomatica Group’s future consolidated financial position or results of operations, nor does it purport to project the Lottomatica Group’s financial position as to any future date or results of operations for any future period and should be not used for such purpose. The unaudited pro forma financial information is based on a number of assumptions that are subject to inherent uncertainties subject to change. In addition, although we believe the unaudited pro forma financial information to be reasonable, our actual results may vary and such variations could be material. As such, you should

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